

# EOS Core Process Name: [Clear, action-oriented title]

Process Owner: [Person from EOS Accountability Chart]

Last Updated: [Date]

Review Date: [Next quarterly review date]

## EOS Integration

Connected EOS Tools:

Related EOS Rocks: [Current quarter Rocks that improve this process]

EOS Scorecard Metrics: [Weekly numbers tracked for this process]

Accountability Chart Connection: [Which seat owns this process]

## Process Overview

Purpose: [Why this process exists - customer/business value it creates]

Inputs: [What triggers this process to start]

Trigger 1

Trigger 2

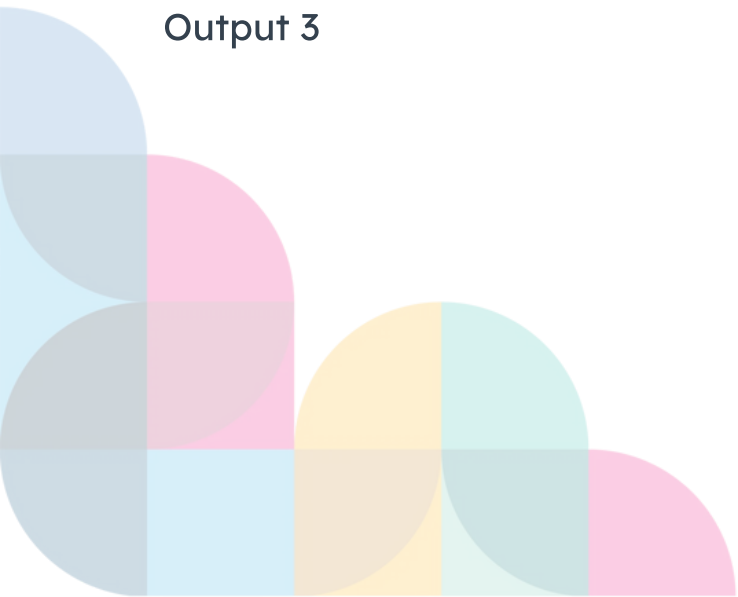
Trigger 3

Outputs: [What this process produces/delivers]

Output 1

Output 2

Output 3



# Core Process Steps

Step 1: [Action Verb + Clear Description]

Who: [Role responsible]

What: [Specific action to take]

When: [Timing/deadline]

Quality Standard: [How to know it's done right]

Step 2: [Action Verb + Clear Description]

Who: [Role responsible]

What: [Specific action to take]

When: [Timing/deadline]

Decision Point: [If applicable - criteria for choosing path A vs B]

Step 3: [Continue for 5-15 steps total]



# Quality Standards & Success Metrics

Must-Have Standards:

- [ ] Standard 1 (measurable)
- [ ] Standard 2 (measurable)
- [ ] Standard 3 (measurable)

EOS Scorecard Metrics:

Weekly Metric 1: [Target number]

Weekly Metric 2: [Target number]

Monthly Metric: [Target number]

## Process Connections

Receives From: [Which EOS core process feeds into this one]

Hands Off To: [Which EOS core process this feeds into]

Dependencies: [Other processes or resources needed]



# Tools & Resources

## Required Systems/Tools:

Tool 1

Tool 2

## Template/Document links

Training Materials:

Link to training video

Link to detailed SOPs (if needed)

Onboarding checklist

## Troubleshooting & Common Issues

If [Problem], Then [Solution]:

Problem 1 → Solution 1

Problem 2 → Solution 2

Problem 3 → Solution 3

Escalation: [When to involve process owner or leadership team]



# Process Improvement

Last Quarter's Improvements: [What was changed and why]

Current Issues to Address: [Items for next EOS Rock or Level 10 discussion]

Issue 1

Issue 2

Ideas for Next Quarter: [Potential improvements to consider]

Approval & Sign-Off

Process Owner Approval: [Name + Date]

Leadership Team Review: [Date reviewed in Level 10 or quarterly]

Next Review Date: [Align with EOS quarterly cycle]



# Quick Reference Card

[One-page summary of key steps for daily use]

## The 5 Key Steps:

[Step 1 summary]

[Step 2 summary]

[Step 3 summary]

[Step 4 summary]

[Step 5 summary]

Key Metrics: [2-3 most important numbers to track]

Emergency Contacts: [Who to call if process breaks down]

