**Interview Guide Template** 

Position: [Job Title]
Candidate: [Name]

Interview Date: [Date]
Interview Time: [Time]
Interviewer(s): [Names]

Interview Format: [In-person/Video/Phone]
Pre-Interview Preparation (15 minutes before)

- [] Review candidate's resume and application
- [] Review job description and requirements
- [] Prepare interview space/technology
- [] Review company values and culture talking points

Interview Structure (60 minutes total)

Opening (5 minutes)

- Welcome and introductions
- Brief company overview
- Interview process explanation
- Timeline and next steps preview

Experience & Background (20 minutes)

Tell me about yourself and your career journey.

- What to listen for: Career progression, motivation, alignment with role
- Follow-up prompts: What drew you to [previous role/industry]? Walk me through your experience with [key requirement from job description].
  - What to listen for: Specific examples, depth of experience, problem-solving approach
  - Follow-up: Can you give me a specific example of when you [relevant situation]?

What attracted you to this role and our company?

• What to listen for: Research level, genuine interest, cultural fit Technical/Role-Specific Questions (15 minutes)

[Customize based on role - examples below]

For Management Roles:

- Describe your leadership style and give an example of how you've motivated a team.
- How do you handle conflict within your team?

For Technical Roles:

- Walk me through how you would approach [specific technical challenge].
- What tools/systems have you used for [relevant technical area]?

For Sales Roles:

- Describe your sales process from prospect to close.
- How do you handle objections?

Behavioral Questions (15 minutes)

Tell me about a time you faced a significant challenge at work. How did you handle it?

 What to listen for: Problem-solving skills, resilience, learning from failure

Give me an example of when you had to work with a difficult colleague or client.

• What to listen for: Emotional intelligence, communication skills, professionalism

Describe a situation where you had to learn something new quickly.

What to listen for: Adaptability, learning agility, initiative

Company Culture & Values (10 minutes)

Our core values are [list values]. Which of these resonates most with you and why?

- What to listen for: Alignment with culture, thoughtful response How do you prefer to receive feedback?
  - What to listen for: Coachability, growth mindset

What type of work environment helps you do your best work?

 What to listen for: Fit with company culture and remote/office setup

Candidate Questions (10 minutes)

- "What questions do you have for me about the role, team, or company?"
- Note: Great candidates ask thoughtful questions

  Clasing (5 minutes)

Closing (5 minutes)

- Thank candidate for their time
- Recap next steps in process
- Provide timeline for follow-up
- Share contact information for additional questions

## **Interview Evaluation** Technical Competence (1-5 scale) Score: \_\_\_/5 • [] Exceeds requirements (5) • [] Meets all requirements (4) • [] Meets most requirements (3) • [] Meets some requirements (2) • [] Does not meet requirements (1) Notes: Cultural Fit (1-5 scale) Score: /5 • [] Perfect alignment (5) • [] Strong alignment (4) • [] Good alignment (3) • [] Some alignment (2) • [] Poor alignment (1) Notes: Communication Skills (1-5 scale) Score: \_\_\_/5 • [] Exceptional communicator (5) • [] Strong communicator (4) • [] Good communicator (3) • [] Fair communicator (2) • [] Poor communicator (1) Notes:

Problem-Solving Ability (1-5 scale)  Score:/5  • [] Exceptional problem solver (5)  • [] Strong problem solver (4)  • [] Good problem solver (3)  • [] Fair problem solver (2)  • [] Poor problem solver (1)
Notes:
Growth Potential (1-5 scale)
Score:/5
<ul> <li>[] High growth potential (5)</li> <li>[] Good growth potential (4)</li> <li>[] Moderate growth potential (3)</li> <li>[] Limited growth potential (2)</li> <li>[] No growth potential (1)</li> <li>Notes:</li> </ul>
Overall Assessment
Total Score:/25
(cont on next page)

## Strengths: Areas of Concern: **Recommendation:** • [] Strong Yes - Extend offer • [] Yes - Move to next round • [] Maybe - Discuss with team • [] No - Do not proceed **Additional Comments: Next Steps** • [] Share feedback with hiring manager within 24 hours • [] Schedule debrief with interview panel • [] Update candidate status in ATS • [] Send follow-up communication to candidate by [date] Interviewer Signature: \_\_\_\_\_ Date: \_\_\_\_\_